



INTERNATIONAL BUDGET PARTNERSHIP
Open Budgets. Transform Lives.

**International Budget Partnership
Select Financial Data (UNAUDITED)
For the Three Years ended December 31, 2011**

	2011 IBP	2010 IBP	2009 IBP
TOTAL REVENUE	9,991,307	9,379,810	7,321,194
EXPENSES:			
Personnel costs:			
Salaries	\$2,208,693	\$1,550,685	\$1,337,312
Payroll taxes	116,832	79,952	77,626
Employee benefits	286,172	223,055	189,800
Subtotal personnel costs	<u>\$2,611,696</u>	<u>\$1,853,692</u>	<u>\$1,604,738</u>
Accounting fees	1,700	1,718	0
Consulting & subcontracts	1,300,677	1,941,348	1,415,349
Bank charges	2,992	18,531	14,879
Depreciation & amortization	11,006	7,253	7,177
Equipment rental	1,654	1,358	933
Insurance	2,299	2,511	4,723
Legal fees	69,377	43,224	19,580
Meeting & conferences	424,966	370,212	545,793
Grant expenses	3,897,470	3,707,698	2,627,743
Office supplies	18,906	20,268	21,344
Computer & related expenses	21,011	9,696	13,218
Postage & delivery	5,605	23,281	10,006
Printing & copying	32,893	28,011	90,587
Pubs, dues & subscriptions	4,283	3,106	2,912
Occupancy	219,840	146,715	155,654
Repairs & maintenance	5,859	6,712	7,195
Taxes & licenses	31	150	0
Telephone	92,575	55,641	53,736
Travel	1,253,217	1,128,826	719,186
Equipment purchases	13,251	9,858	6,441
	<u>7,379,611</u>	<u>7,526,118</u>	<u>5,716,456</u>
TOTAL EXPENSES	<u>\$9,991,307</u>	<u>\$9,379,810</u>	<u>\$7,321,194</u>
CHANGE IN NET ASSETS	-	-	-